



Perkins Consulting Group EMC-Captiva Service Offerings

Service	Timing	Typical Tasks and Deliverables
Product Education	Pre or Post Purchase	 Seminar on What EMC-Captiva is Strengths and Weaknesses Typical Infrastructure/Environment Typical System Development Plan Typical Support and Maintenance
System Planning and Design	Pre or Post Purchase	 Requirement Collection, Review and Validation Process Review Process Improvement Recommendations Environment and Infrastructure Recommendations System Design Implementation Plan
System Development	Post Purchase	 Typically includes System Planning and Design but may not Design Review and Recommendations System Implementation and Testing
System Upgrade Plan 2.X to 7.X 3.X to 7.X 4.X to 7.X 5.X to 7.X 6.X to 7.X	Post Purchase	 Process Review Process Improvement Recommendations Environment and Infrastructure Recommendations Upgrade Plan and Options
System Upgrade X.X to 7.X	Post Purchase	 System Upgrade Plan, if needed Hardware configuration Software installation Process Modifications Scripting Creation, if needed System Testing
Product Training	Pre-Purchase	 Training on EMC-Captiva which can be specific to the implementation
System Support	Testing or Post Rollout	 On-Site or Remote Support One time or continuous Incident specific support and troubleshooting Status calls for continuous

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Perkins Consulting Group is an EMC Partner specializing in EMC-Captiva. All projects will be led by an EMC-Captiva certified Architect and staffed with experienced consultants.

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Service	Timing	Typical Tasks and Deliverables
Staff Mentoring	Post Training Design Development Testing Post Roll Out	 On-Site or remote mentoring to help development and/or support staff develop and reinforce skills after Product Training. Design Review, Implementation Ideas and suggestions, Code Review, Troubleshooting and Issue Resolution assistance
System Review and Tune-up	Post Roll Out	 Environment and Infrastructure Review System Performance Review Process Review Code Review Findings and Recommendation Document System Parameter Adjustments
System and Infrastructure Consolidation		 Review existing Captiva Systems and their processes Consolidation Requirements Infrastructure Modifications/Merging Design Consolidation Document and Plan
Client Side Scripting	Upgrade Development Post Roll out	 Creation of Client Side scripts to perform various tasks. Typically validation of data or retrieval of data against Business Systems
Module Development		 Creation of Custom InputAccel modules using the .NET module, the .NET InputAccel Object or native API as needed. Modules can perform any task such as Import, Export, Reordering Nodes, etc based on client requirements.
Consulting		Client, Project, Task specific deliverables which may include any or all the above as well as other client or project needs.

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